

Resonate

Corporate Presentation



Mustek

Resonate

Mustek is one of the largest assemblers and distributors of personal computers and complementary ICT products, services and software in South Africa. Mustek is the operational business division of the Mustek Limited Group (established in 1987) which also includes Rectron. By combining the best of local assembly capabilities of the Mecer brand with a multinational product portfolio via a broad range of top tier ICT brands, Mustek is focused on being the country's ICT supplier of choice.

Through the supply of configuration and customisation, tried and trusted best industry practices and competitive pricing, Mustek is positioned to service a wide range of technology needs. For more information about Mustek and its proven track record of solution formulation and superior technical expertise, **visit www.mustek.co.za**.

The Mustek logo is displayed in white on a solid blue rectangular background. The logo features the word "Mustek" in a bold, italicized, sans-serif typeface, with a stylized white lightning bolt graphic integrated into the letter "M".

Mustek



Group Structure

Mustek Limited

Distribution

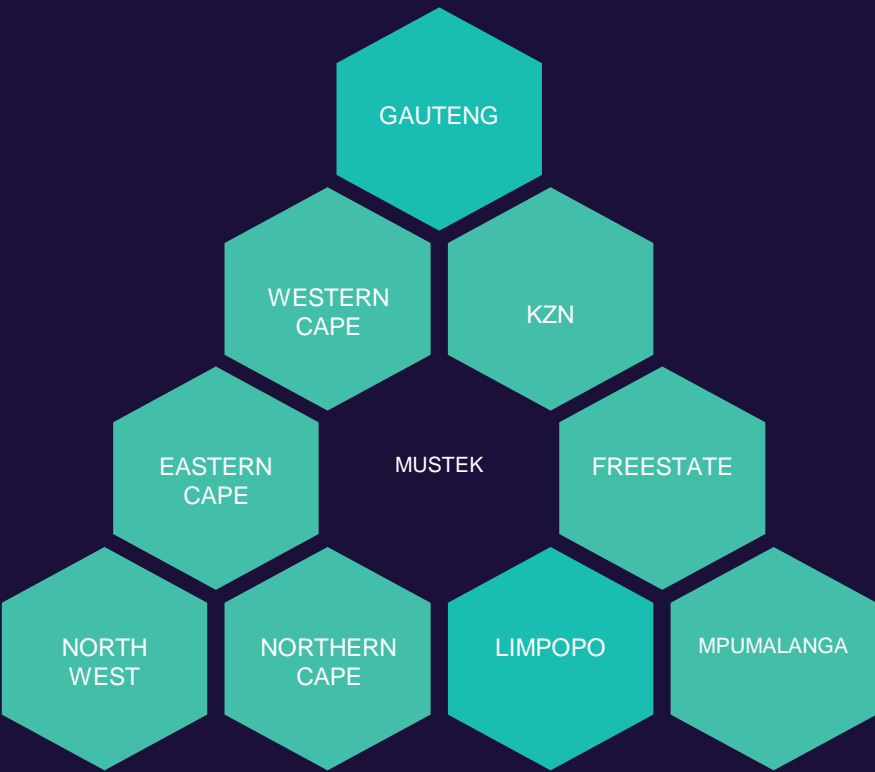
Training

Manufacturing

Service and
Support



Relevant



Board of Directors



Isaac Mophatlane

*Non-Executive
Chairman*



Shelley Thomas

*Independent
Non-Executive Director*



Pamella Marlowe

*Independent
Non-Executive Director*



Ralph Patmore

*Independent
Non-Executive Director*



Hein Engelbrecht

Group Chief Executive Officer



Neels Coetzee

Managing Director



Shabana Aboo Baker Ebrahim

Group Financial Director

FY2023 AUDITED



REVENUE

**R10,1
BILLION**

(FY23)

OPERATING
PROFIT
(EBITDA)

**R509
MILLION**

(FY23)

TOTAL
ASSETS

**R5.7
BILLION**

(FY23)

Mustek at a Glance



Founded

1987 by the
late CEO
David Kan.
Listed on JSE
in 1997
10 branch
offices

700 Employees
28 Temps
45 Learnerships

Core Business

Assembler,
Distributor,
Marketer of
ICT and
Related
Products
Software
After-sales
Service,
Support &
Repair

BBBEE Rating

BBBEE Level 1
Contributor

Certification

ISO 9001
ISO 14001
ISO 27000



Brand Portfolio



Mustek



Mustek Brand Portfolio



Edge/
Client



Software/
Cloud



Network/
Infrastructure
/Servers



Mustek Brand Portfolio

Security &
Compliance

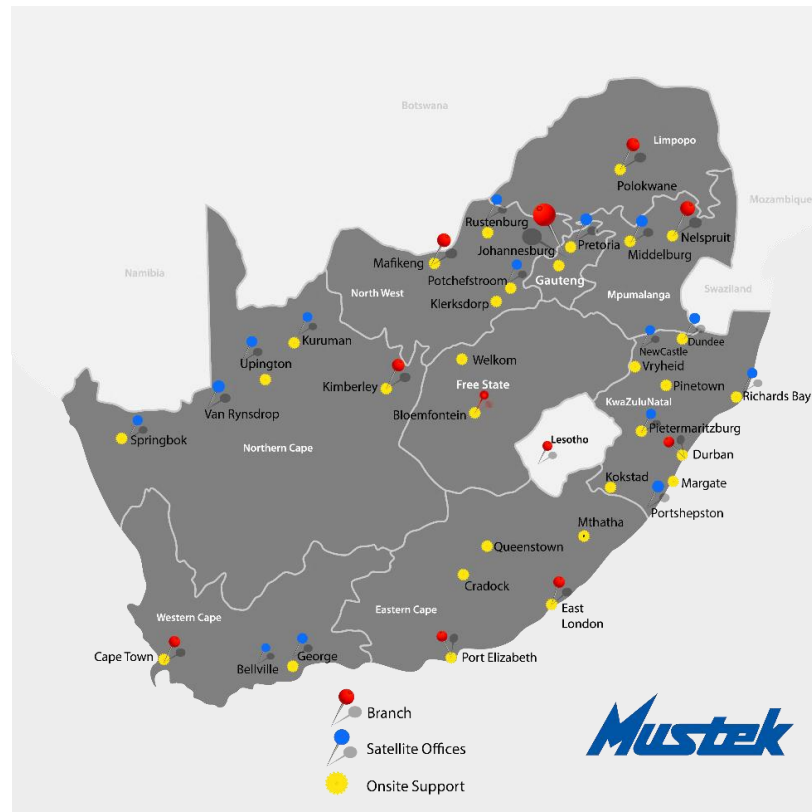


Training
&
Enablement

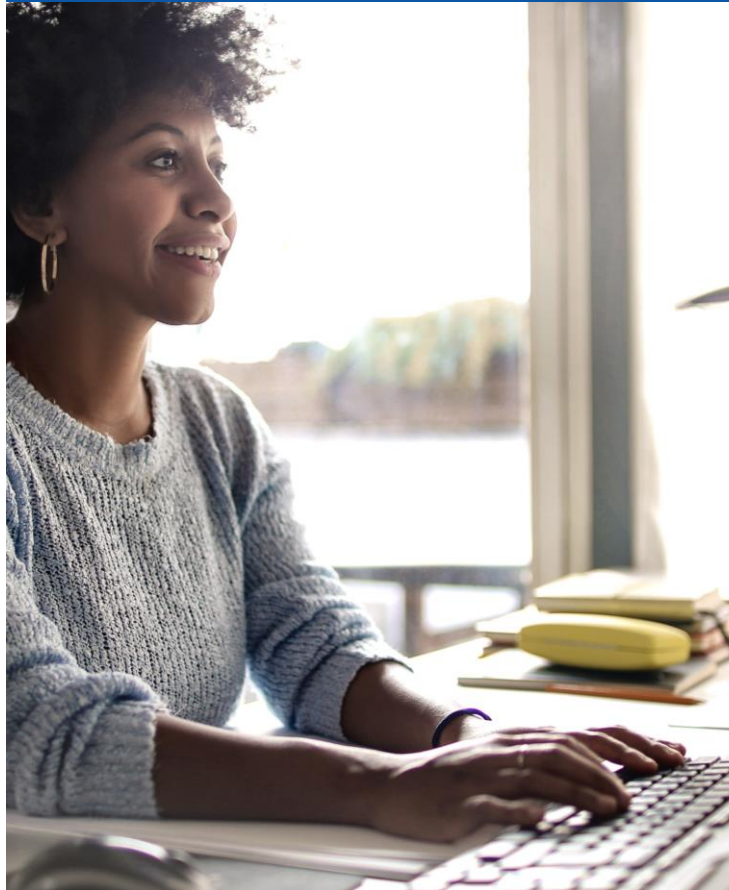


The Mustek logo, featuring the word 'Mustek' in a stylized, italicized font with a sharp, angular 'M'.

National Footprint



Mustek



Nationwide Service Footprint

Due to its nation-wide footprint and competitive pricing, Mustek Limited prides itself on its service offering capabilities for a wide range of technology and end-user needs.



Mustek Support



MUSTEK SALES
Call Centre number: 011 237 1000



MUSTEK TECHNICAL
Call Centre/helpdesk: 011 237 1919



24x7
Mustek have 24x7 or 8x5 first line response



Field and Helpdesk
Service Department

Group Value Proposition

Mustek



Group Value Proposition

Infrastructure and Technical

MUSTEK

Sales

Internal Sales
External Sales
Business Management
SADC

Operations

Inbound Logistics
Outbound logistics
Costing
Project Management
Warehousing
Production
Pre and Post Technical
Reverse Logistics

Finance

Debtor Management
Creditor Management
Insurance
Forex

Marketing

E-commerce
Digital
Social Media
Advertising
Publicity
Campaign Management

Product

Offering
Ranging
Procurement
Forecasting
Pricing
ICASA & LOA

Why partner with us



DIVERSE & UNIQUE PORTFOLIO

Unique Product Set
Edge To Infrastructure
Authorised Service Provider
After-Sales Support



COMMITMENT

Committed to Transformation
Level 1 BBBEE
Accredited Learning Centre



CUSTOMIZED OFFERING

Project Management
Asset Tagging
Custom Build & Configuration



LOGISTICS

Forward and Reverse Logistics
Import & Export



WAREHOUSING

National Warehousing
Stock Holding (Project & Run Rate)



FINANCE

Terms & Credit
Insurance
Financing

Contact



Email

For more information

customercare@mustek.co.za
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1685



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